Getting a Piece of the Cap & Trade Pie June 15, 2016

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BARREN BARRY

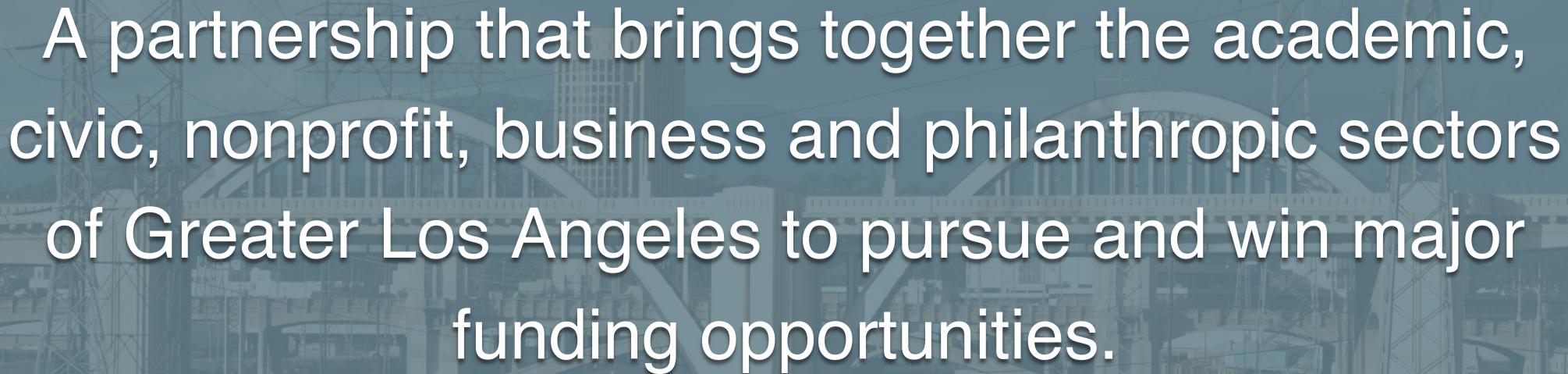
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Convene. Connect. Collaborate.



Vnc







Goals

1.Identify significant government and charitable funding opportunities

2.Connect key members of our civic community, forming and fostering new partnerships

LA n Sync

3.Support partnerships by helping submit the most competitive funding applications

4.Help state and federal officials navigate Greater Los Angeles' diverse network of resources.



A Day in the Life of the Grants Process

1. Identify Funding Opportunity- Grants Forecast or Expert Pipeline **2.**Call to Action- Asked to complete RFS **3.**Vetting Process – Applicant Chosen for Sync Support 4. Pair applicant with grant writer/ complete all pertinent work before RFP Released **5**.Provide Technical Assistance and Support 6.Outreach



tional Resources

• LA n Sync Grant Development Corps • Funding Forecaster • Sync in a Sec





Achievements to Date

16 Grants Awarded

4 Designations Awarded Promise Zones- City of Los Angeles & Youth Policy Institute Promise Zones- City of Los Angeles & SLATE-Z Performance Partnership Pilot Investing in Manufacturing Communities Partnership

LA n Syn

Over \$86M Awarded To Date + Over \$114M Won via Designation Preference Points



Getting Ahead of the RFP

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Advance Preparation & Forecasting

History Repeats Itself- Review Previous RFPs

Talk to organizations that have previously won







Partnerships & Collaboration

*Don't only call when you want something *Join Forces, Combine Resources





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Institutionalize your data collection



Data is king

Gather Data from other agencies







Put your local legislators to work



Implementation

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