

Getting a Piece of the Cap & Trade Pie

June 15, 2016

LA n Sync

Convene. Connect. Collaborate.



LA n Sync

A partnership that brings together the academic, civic, nonprofit, business and philanthropic sectors of Greater Los Angeles to pursue and win major funding opportunities.

Goals

1. Identify significant government and charitable funding opportunities

2. Connect key members of our civic community, forming and fostering new partnerships

3. Support partnerships by helping submit the most competitive funding applications

4. Help state and federal officials navigate Greater Los Angeles' diverse network of resources.

A Day in the Life of the Grants Process

- 1. Identify Funding Opportunity- Grants Forecast or Expert Pipeline**
- 2. Call to Action- Asked to complete RFS**
- 3. Vetting Process – Applicant Chosen for Sync Support**
- 4. Pair applicant with grant writer/ complete all pertinent work before RFP Released**
- 5. Provide Technical Assistance and Support**
- 6. Outreach**

Additional Resources

- LA n Sync Grant Development Corps
- Funding Forecaster
- Sync in a Sec

Achievements to Date

16 Grants Awarded

- ❖ Over \$86M Awarded To Date + Over \$114M Won via Designation Preference Points

4 Designations Awarded

- ❖ Promise Zones- City of Los Angeles & Youth Policy Institute
- ❖ Promise Zones- City of Los Angeles & SLATE-Z
- ❖ Performance Partnership Pilot
- ❖ Investing in Manufacturing Communities Partnership

Getting Ahead of the RFP

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Advance Preparation & Forecasting

- ❖ History Repeats Itself- Review Previous RFPs
- ❖ Talk to organizations that have previously won



Partnerships & Collaboration

- ❖ Don't only call when you want something
- ❖ Join Forces, Combine Resources



Data

- ❖ Data is king
- ❖ Institutionalize your data collection
- ❖ Gather Data from other agencies

Advocacy

❖ Put your local legislators to work

Implementation

❖ TBD





❖ TBD

Q & A

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