



### The Challenges—Energy Efficiency

- One energy staff member
- 40 county utility service providers
- Agency Merger (EDA/FM)
- Existing EE Program
- Declining Budgets (Economy)



The Challenges—Existing EE Program



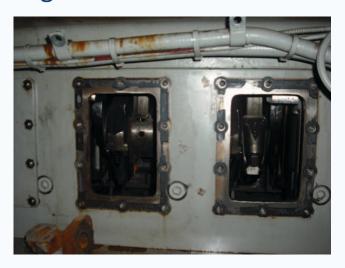


## The Challenges—Existing EE Program





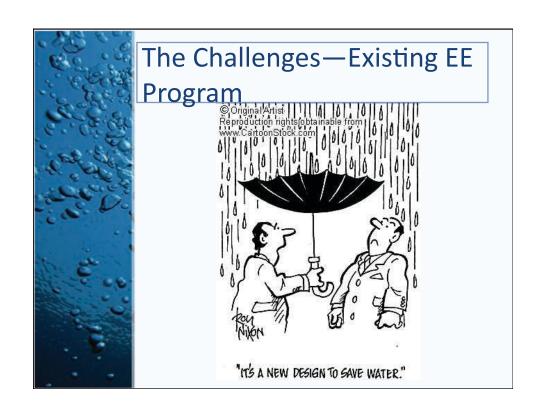
### The Challenges—Existing EE Program





### The Challenges—Existing EE Program







### The Challenges—Declining Budgets

- Deferred
  Maintenance
  - EE projects
  - Deferred maintenance
  - Emergency deferred maintenance
  - ADA
  - UST

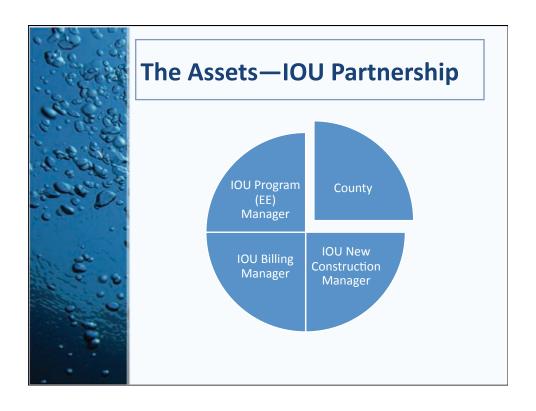
#### **Annual Budget**

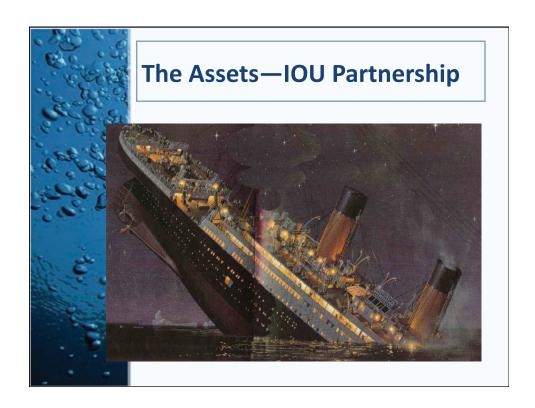
FY07-08	\$ \$3	3,441,663
FY08-09	\$3	3,000,000
FY09-10	) \$2	2,924,550
FY10-11	. \$1	,125,000
FY11-12	2 \$	678,196



#### **The Assets**

- Partnership with Southern California Edison & The Gas Company
- Capital Projects Program
- Fledgling Solar Program







#### The Assets—Capital Projects

- Savings By Design
  - -2007—3 facilities
  - -2008—8 facilities
  - -2009—12 facilities
  - -2010—4 facilities





#### The Assets—Capital Projects

•LEED-Gold •34.5% > Title 24 •\$168,190 Incentive •56 kW PV Solar System





#### The Assets—Solar Program

- PV primarily on new facilities
- Three solar retrofits through EECBG
- Two new systems in 2010
- Five new systems in 2011
- Five systems in design





### The Goal: Use Design & Solar Incentives to Fund Energy Efficiency



# The Process—Energy Conservation Fund

- •Idea proposed to EDA Management
- Policy Draft
  - •Modify existing Energy Policy (H-4)
- •EDA Management negotiated with Executive Office
  - •Interest-bearing account
  - •EO gets interest
- •Board Agenda August 10, 2010
  - •Approved without comment
- •Fund established <u>BEFORE</u> the Palm Desert Sheriff Station checks arrived
  - •First deposit--\$168,190



### The Policy—Features

- •Defines types of rebates and incentives
- •Identifies EDA as agency responsible for the rebate/incentive process
- •Requires all rebate and incentive checks be deposited into the Energy Conservation Fund
- •Identifies EDA as the agency responsible for identifying and selecting projects to be performed with the Fund



#### The Policy—Exceptions

- •If rebate/incentive must serve as matching or leveraged funds
- •If rebate/incentive is needed to cover project costs
- •If rebate/incentive reduces the direct purchase price of a piece of equipment
- •If the rebate/incentive is needed to achieve a higher level of efficiency than it could without the rebate/incentive.



### The Policy—Sources of Funds

- •New Construction Design Incentives (5 completed buildings; 4 pending)
- •Monthly solar rebate from CSI program (for 5 years)
- •One-time solar rebate from CSI
- •Strategic Plan element incentive from SCE and the Gas Company for establishing fund



#### The Policy—Results

- •Current fund balance is:
  - **•**\$211,352
- Additional funds anticipated by December 2011:
  - •\$ 96,000



#### The Policy—Lessons Learned

- •Carefully choose fund accounting string number for deposits
- •Communicate regularly with Accounting about future checks that are expected
- •Communicate plans for the funds as soon as possible
- Don't underestimate small beginnings





Every drop counts AND adds up!





