# Regional Collaboration to Advance EV Charging

Why It Matters | What It Looks Like | How It Produces Value

## **Session Agenda**

3:45	Introduction and Overview
3:50	Brendan Havenar-Daughton, Contra Costa County
3:55	Matt Jumps, California Energy Commission
4:00	Monica Meagher, Bay Area Rapid Transit
4:05	Joy Massey, MCE
4:10	James Choe, Metropolitan Transportation Commission
4:15	Heather Allen, Ventura County
4:20	Breakout conversations
4:40	Regroup, discussion/Q+A
4:55	Closing/final thoughts

### Why Regional Collaboration?

Cohesive mobility networks

Power/grid constraints

**Funding** 

Capacity

**Equity** 

**Federal exit** 

## **Speakers**



**Heather Allen** Climate Program Administrator Ventura County



James Choe
Climate Program Manager
Metropolitan Transportation Commission



**Brendan Havenar-Daughton**Energy Manager
Contra Costa County



Matt Jumps Grant Manager California Energy Commission



**Monica Meagher** Sustainability Manager Bay Area Rapid Transit



**Joy Massey** Transportation Electrification Manager MCE

Stand Up and Make Some Noise!!!

# 10 Second Standing Ovation Request (practice session)

# CONTRA COSTA COUNTY'S CLEAN FLEET JOURNEY



Brendan Havenar-Daughton Contra Costa County Energy Manager July 2025 CCEC

## **Takeaway**

Regional Collaboration is *essential* for

EQUITIBLE, RELIABLE & COST-EFFECTIVE

EVSE outcomes.



## THE JOURNEY



COUNTY-WIDE JPA

COUNTY-WIDE EVSE VISION

\$20M GRANT AWARDS

REGIONAL COLLABORATION

**EVSE IMPLEMENTATION** 

ANNUAL FUNDING ALLOCATION

ZEV PURCHASING POLICY

EARLY EV ADOPTION

EVSE COUNTY-WIDE

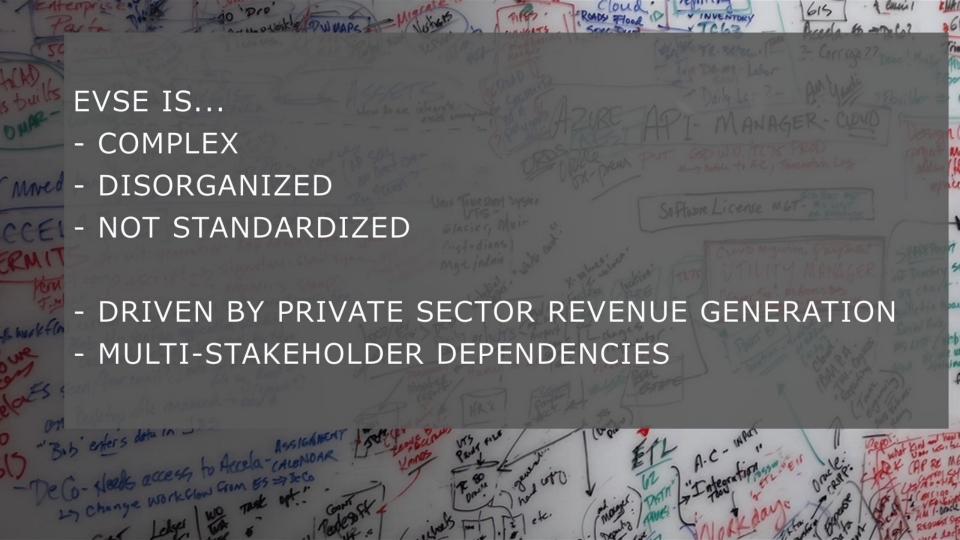
& COST-EFFECTIVE

ZEV TRANSITION PLAN & TCO ANALYSIS

FUNDING REQUEST TO COVER
EV COST PREMIUM

ZEV FLEET BY 2035

Softwer License MGTSI COMPLICATED



#### JOINT POWERS AUTHORITY



#### Benefits:

- Focused grant seeking
- Aggregate regional demand for chargers
- High-quality Operations and Maintenance (Up-Time!)
- Integrated workforce development & Equity goals
- Cost savings, revenue capture (e.g. LCFS)
- Fewer headaches for LOCAL GOVERNMENT STAFF HEROES

#### JPA

a collaborative structure where public entities pool resources and efforts to address common challenges, implement projects, or provide services, often to achieve economies of scale or market power.

Examples of Successful JPAs:

Regional/Statewide

 Community Choice Aggregators (CCAs)

Contra Costa County

- Clean Water Program

## WHERE DOES REGIONAL COLLABORATION COME FROM?

Let's do this.

You.

Me.

Us.

Local Government staff are the heroes of this story, and together we will achieve a climate-friendly transportation system for our communities.



## Stand Up and Make Some Noise!!!

## 10 Second Standing Ovation Request





## **Growing Light-Duty EV Charging Infrastructure**

Matthew Jumps, Fuels and Transportation Division July 2025



## **California's Zero-Emission Vehicle Goals**

2025 2029 2030 2035 2040 2045 100% 1.5 MILLION 100% **5 MILLION** 100% 100% ZEV'S SOLD **NEW BUS ZEV'S SOLD** ALL BUS **ELECTRIC ELECTRIC** FLEETS **PURCHASES** SALES FOR **OPERATIONS ARE ZEVS ARE ZEVS NEW PASSENGER** FOR MEDIUM-**VEHICLES** AND HEAVY-DUTY **VEHICLES** CHARGERS 250,000 CHARGERS INSTALLED 100% ELECTRIC **OPERATIONS** FOR DRAYAGE TRUCKS AND OFF-ROAD **VEHICLES & 200 OPEN EQUIPMENT** HYDROGEN STATIONS



## Funding Light-Duty EV Charging Infrastructure

Funding Type	Grant Funding Opportunity (Solicitation)	Block Grant
Structure	<ul> <li>Applications are solicited in response to a market-specific need.</li> <li>Solicitations offer one-time funding opportunity</li> </ul>	<ul> <li>Implemented by third-party contractor for large-scale deployment</li> <li>New funding waves every year</li> </ul>
Scoring	<ul> <li>Applications are competitively scored, and awards issued</li> </ul>	<ul> <li>Projects prioritized based on readiness (to build)</li> </ul>
Scale	<ul><li>Range from \$5 million - \$30 million</li></ul>	<ul> <li>Range from \$75 million - \$250 million</li> </ul>
Time	<ul> <li>Projects take 2-5 years to complete</li> </ul>	<ul> <li>Projects take 9 months – 15 months to complete</li> </ul>



## **Examples Grant Programs**

## Reliable, Equitable, and Accessible Charging for Multi-family Housing (REACH)

- Competitive Solicitation (GFO)
- Over 6,500 Level 2 ports installed
- · Shift to Level 2 only



## California Electric Vehicle Infrastructure Project (CALeVIP)

- Block Grant
- Largest EV infrastructure funding program in the US
- Over 6,000 Level 2 ports installed
- Over 1,440 DCFC ports installed
  - With 1,757 DCFC ports in progress
- Shift to DCFC only



# Opportunities for Regional Growth



Apply for grant funding



Support local projects applying for grant funding



Permit streamlining for EV charging infrastructure







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## **EV Charging at Transit Stations**

San Francisco Bay Area Rapid Transit District (BART) Monica Meagher, Sustainability Group Manager July 2025



## BART is well positioned to provide EV charging



- BART has **a lot** of parking (over 48,000 spaces) across 5 counties
- BART has robust electrical infrastructure
- BART stations tend to be in or near disadvantaged communities and have multi-family housing within walking distance (over 18,000 units)
  - BART riders during commute times (M-F, 9 5)
  - Community members on nights and weekends



## Where electrons meet the plug - getting it done

- BART EV Charging Policy (adopted 2021) recognizes the opportunity to support transportation electrification
- For BART users, L2 supports dwell times (less than 7 hours)
- BART sought a partnership to find a third-party to design, install, own, operate, and maintain chargers

### RFP 1

- Fixed rental price per parking spot
- No industry interest

## RFP 2

- Restrictive bonding
- Disqualified all respondents

### RFP 3

- Revenue-share
- 1 yr services agreement for Development Plan before license agreement for design and construction



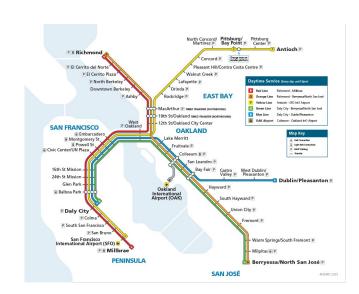
### **Having Dollars and Sense**

- BART Board directed little to no BART funds be spent on this project
- BART received over \$24m in grants, which will cover BART costs and be allocated to the third-party:
  - Charging and Fueling Infrastructure Round 1b
  - California Energy Commissions ChiLL-2 with match from Peninsula Clean Energy (for 2 BART stations)
  - MTCs Transit Station Public Charging
  - Bay Area Air District Charge! (for 2 BART stations)
  - Additional match expected from other CCA programs



## Think Beyond Cities and Counties for Public Charging

- For hard to reach areas (low-income, multi-family), consider convenient public charging locations
- As a public agency, the right private partnership will accelerate work
- Talk to the agencies putting together funding to support the work
- Connect with cities and counties to think beyond your property lines





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## Project Approach

Phase 1: Planning & Community Engagement (2024)

- Launch Community
   Electric Transportation
   Council (CETC)
- Design and administer community surveys and host focus groups
- Analyze and report survey and focus group findings

Phase 2: Installation & Commissioning (2025-2026)

- Incorporate community input to identify EV charger sites and develop feasibility plans
- Install EV chargers at locations identified during the community engagement phase

Phase 3: Deployment & Operations (2026)

- Continue deployment of EV chargers
- Collaborate with other planning efforts including public fleets, existing carshare, e-bike & e-scooter services
- Final data collection of EV charging operations and reporting of lessons learned



# Community Engagement Across Multiple Counties

#### Community Transportation Survey

- 600+ responses collected across 9 priority communities
- Survey topics: travel habits, charger locations, and demographics

#### Community-led Focus Groups

- Hosted (11) focus groups in (8) communities
  - Included (2) Spanish-only and (1) bilingual session
- Provided childcare, food, \$100/hr compensation, and interpretation
- Engaged 131 community members (target: 130)
- Partnered with eight community-based organizations to host focus groups across (4) counties



## Focus Group Themes

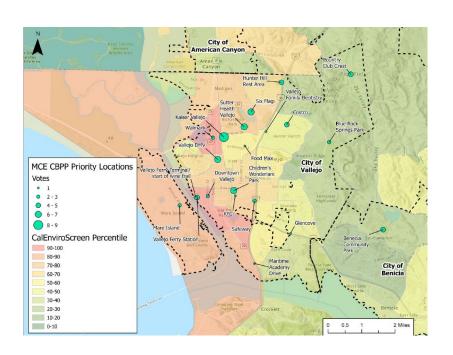
#### The emotional load behind EV decisions

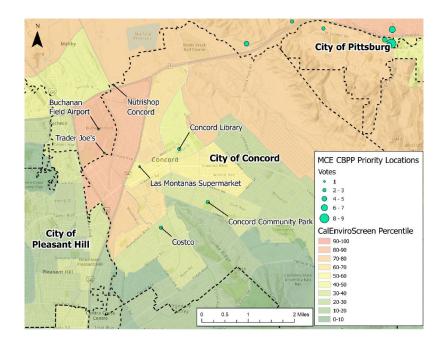
Participants decisions to switch to electric vehicles were less about environmental values and more about day-to-day practicalities.

#### Key Themes:

- Total cost of ownership
- Social pressures
- Trust in systems and messaging
- Concerns about aging electrical systems, cost, safety and overall feasibility of electric transition

## Focus Group Results





# What's Next: How do we Respond to Community Needs?

- Conduct Feasibility Studies
  - Evaluate technical, electrical load capacity and financial viability of community-identified ev charging sites
- Access Public vs. Private Benefit
  - Prioritize locations that maximize public and equitable access
- Ensure Coordinated Planning
  - Align efforts across CETC and local governments
- Incorporate community input on additional features for ev charger locations



### Stand Up and Make Some Noise!!!

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## Did Somebody Say Gelato?

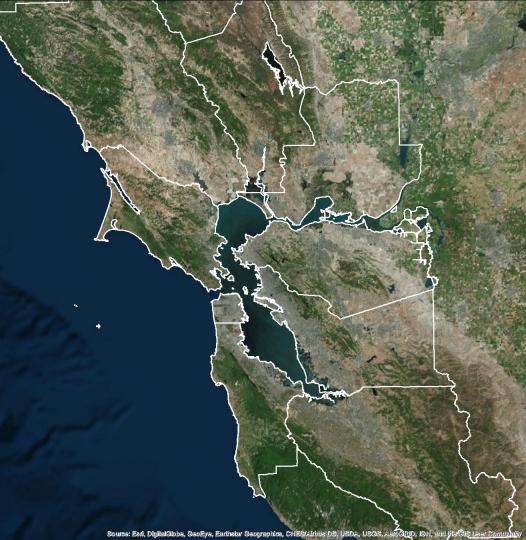
James Choe
Climate Program Manager





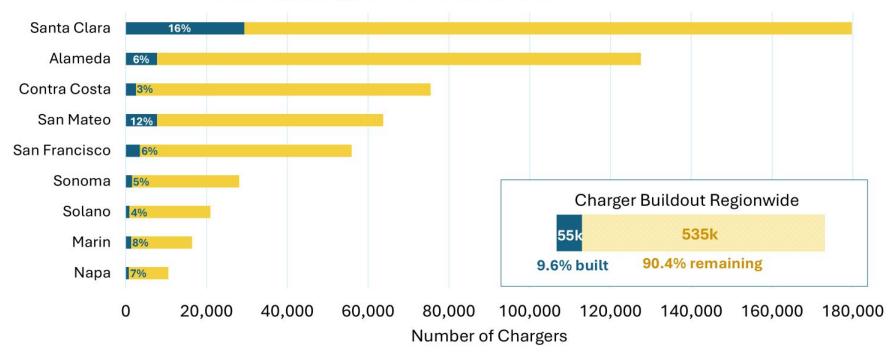
ASSOCIATION OF BAY AREA GOVERNMENTS

METROPOLITAN TRANSPORTATION COMMISSION



## **Bay Area Charging Need: Far to Go**

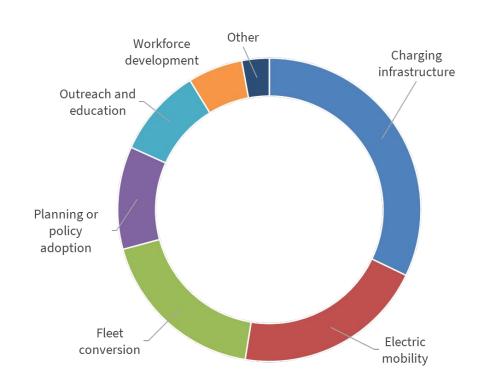




Existing Chargers, 2025Chargers Needed, 2035

## **Bay Area Transportation Electrification Needs**

- Surveyed Bay Area public agencies
- Engaged with regional partners
  - Bay Area Air District
  - Community choice aggregators (CCAs)
  - PG&E
  - County transportation agencies (CTA)
  - Transit operators



## **MTC Transportation Electrification Initiatives**

Charging
Infrastructure Grants
\$30M



Electric Bikeshare \$20M

Public Fleet
Electrification Planning
\$10M



Local and Regional TE
Planning
\$5M

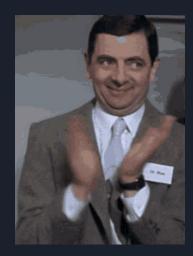
## We Need All Hands on Deck

- More is needed from all levels (local, regional, state, federal)
- All organizations can add value
- Collaboration offers
   opportunities to identify gaps,
   leverage strengths, and avoid
   redundancy



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Regional Collaboration to Advance EV Charging

Ventura County Regional EV Blueprint

# Ventura County Regional EV Blueprint Partners



































HOUSING AUTHORITY

BUENAVE





## **EV** Blueprint Implementation

#### Funded by Local and State Grants (\$17M)

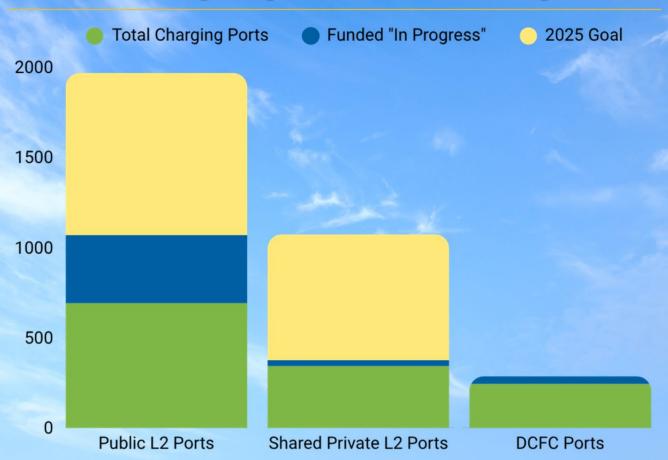
- California Energy Commission Clean Transportation Program
- Ventura County APCD
- Clean Power Alliance
- SCE Charge Ready
- \*USDOT Charging and Fueling Infrastructure Program



## **ZEV Deployment Progress**



## **EV Charging Station Progress**



## **Collaboration Benefits**

- Improves understanding of the local EV landscape
- Aligns efforts for better infrastructure planning and strategic funding allocations
- Establishes best practices guides
- Supports agencies/partners with limited capacity and funding
- Prepares the region for future grant opportunities
- Coordinates community engagement and outreach efforts





## Stand Up and Make Some Noise!!!

(Final)

10 Second Standing Ovation Request:)

Are you ready to collaborate?!?

#### **Breakouts**

#### **Heather Allen**

County-led regional planning

#### **Matt Jumps**

Leveraging regional collaboration for funding

#### Brendan Havenar-Daughton

County-led regional implementation

#### Joy Massey

Regional-scale community engagement

#### **Monica Meagher**

EV and transit hubs through public agency partnerships

#### **James Choe**

Gelato! Filling the Gaps with Critical Resources